

EXPRESSION OF INTEREST

**YOU ARE HEREBY INVITED TO BID FOR THE REQUIREMENTS OF THE
Ketlaphela Pharmaceutical SOC Ltd**

EOI NUMBER:	EOI 0006
EOI DESCRIPTION:	Ketlaphela Pharmaceutical SOC Ltd, a South African State-owned pharmaceutical company seeks suitably experienced pharmaceutical companies or consortium to partner with in order to produce and supply essential medicines to South Africa and the region at large.
CLOSING DATE:	28 March 2018
CLOSING TIME:	11:00am (South African Standard time)
SITE BRIEFING MEETING:	Briefing Session will be held on 16 March 2018 at Necsa Visitors Centre, Gate 1
DELIVERY ADDRESS:	<p>BID DOCUMENTS MAY BE DEPOSITED IN THE BID BOX SITUATED AT: Necsa Gate 3 R104 Elias Motsoaledi Street (Church Street West Ext) Pelindaba Brits Magisterial District Madibeng Municipality North West 0240</p> <p>NB: The physical size of the Bid Response must be limited to 400mm x 10mm as the Tender Box aperture cannot accommodate larger sizes.</p>
ENQUIRES:	<p>Mr. Buyani Nsibande Email: ketlaphelaRFI@pelchem.co.za Tel: +27 (0) 12 305 6072 Mobile : +27 (0) 78 198 6932</p>

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SECTION 1

1. INTRODUCTION

1.1. Company Overview

The Necsa Group is made up of Necsa SOC Ltd "Necsa", and its wholly owned subsidiaries, Pelchem SOC Ltd "Pelchem" and NTP Radioisotopes SOC Ltd "NTP".

Pelchem manufactures and supplies fluorochemicals to the South African and Global markets. Pelchem has been in operation for over 34 years with a fluorochemicals production campus in South Africa.

The Pelchem is made of three (3) companies;

- **Pelchem SOC Ltd** – Manufacture and supply of fluorochemicals,
- **Ketlaphela Pharmaceutical SOC Ltd** - Manufacture and supply of essential pharmaceutical products including ARVs,
- **LESA SOC Ltd** – Sales entity for specialty gases that are manufactured by Pelchem.

Ketlaphela Pharmaceutical SOC Ltd

Ketlaphela Pharmaceutical SOC Ltd "Ketlaphela" was established as the result of the South African Government decision for the country to have its own State owned pharmaceutical company.

The State owned pharmaceutical company was established to supply South African manufactured Active Pharmaceutical Ingredients (APIs) and final formulated medical products mainly for communicable diseases such as HIV/AIDS, Tuberculosis, Malaria and other non-communicable diseases.

South Africa is the single largest ARV market globally and the studies have confirmed that it's commercially feasible to establish API manufacturing in the country for essential medicines.

2. SCOPE OF WORK

The purpose of this Expression of Interest (EOI) is to invite suitably experienced pharmaceutical companies or a consortium to partner Ketlaphela Pharmaceutical SOC Ltd in order to produce and supply essential medicines to South Africa and the region at large.

2.1 Requirements

The following criteria will be used to select the partner for Ketlaphela. The partner shall have;

- 2.1.1 Registered dossiers in South Africa and other African countries for essential medicines.
- 2.1.2 Agreement to transfer the registered dossiers to Ketlaphela Pharmaceutical to SOC Ltd.
- 2.1.3 The dossiers also registered with World Health Organisation(WHO), United States Food and Drug Administration (USFDA).
- 2.1.4 10(Ten) or more years' experience in the production of API's and final formulated essential medicine products (For HIV/Aids, TB, and Malaria and others).
- 2.1.5 Ability to supply minimum of (2) two million packs of ARVs per month based on the South African Government specifications.
- 2.1.6 Agreement to transfer technology and other IP to Ketlaphela for manufacturing of API's and formulated products in South Africa.
- 2.1.7 Must have a healthy financial status.
- 2.1.8 The following non-exhaustive South African laws and Pelchem policies must be adhered to:

The South African Constitution
The South African Public Finance Management Act
South African National Treasury Procurement regulations
Pelchem General Safety, Health and Environmental Policy.
Pelchem Alcohol and Drug Policy.
Pelchem Supply Chain Management Policies and procedures.

3. APPLICABLE PELCHEM PROCEDURES

3.1 Disclaimer.

While all reasonable care has been taken in preparing this EOI, the information has been prepared by Pelchem in good faith, based on information obtained from various sources. However, neither Pelchem nor any of its advisors accept any liability or responsibility for the adequacy, accuracy or completeness of any of the information or vies stated herein.

Save where expressly stipulated otherwise, no representation or warranty (whether express or implies) is or will be given by Pelchem or any of its officers , employees , servants, agents advisors or any other person with respect to the information or opinions obtained in this EOI and in relation to the EOI.

3.2 Confidentiality

- 3.2.1 Bidders shall handle the contents of this document as confidential and private and may not disclose it to a third party or publish in any way whatsoever.
- 3.2.2 The signing of Pelchem Confidentiality agreement will only be required if information of a confidential nature are provided to the bidders.
- 3.2.3 Normally this is only required on entering into the contract, which is not part of the bid specification.

SECTION 2

4. INSTRUCTION TO RESPONDENTS

4.1 General

- 4.1.1 Bidders must familiarise themselves with and comply with the mandatory requirements as required, on the appropriate dates.
- 4.1.2 The closing date for clarification of queries pertaining to this EOI is (7) seven working days before the deadline for submission.

4.2 Pelchem Rights

- 4.2.1 Pelchem reserves the right to:
 - 4.2.1.1 Extend the closing date;
 - 4.2.1.2 Verify any information contained in responses;
 - 4.2.1.3 Request documentary proof regarding any response issue;
 - 4.2.1.4 Give preference to locally manufactured goods or locally sourced services;
 - 4.2.1.5 Issue follow-up or supplementary questions during the response period or after receipt of responses;
 - 4.2.1.6 Make known to all bidders any questions submitted by a bidder including commercial and technical clarifications, together with the answers given to any individual bidder, if it is considered to be relevant to the tender; and
 - 4.2.1.7 Cancel or withdraw this request for information as a whole or in part.
- 4.2.2 Evaluating Authorities' part of the evaluation process Pelchem may require respondent to arrange and/or participate in one or more of the following:
 - 4.2.2.1 Interviews with, or written references from, nominated reference;
 - 4.2.2.2 Reference site visits to the location(s) of nominated reference;
 - 4.2.2.3 Interviews with bidder personnel who would be involved in the contract execution (day-to-day operations of the site)

4.3 EOI Process

- 4.3.1 Respondents are required to:
 - 4.3.1.1 Respond in the English language;
 - 4.3.1.2 A cover letter on the bidders company letterhead with clear reference to the bid of interest should accompany both the technical and pricing proposals;
 - 4.3.1.3 Ensure that all document attachments are clearly marked and bound in a clear, logical and well-marked format with a table on context ensuring ease of finding individual documents or sections; and
- 4.3.2 All responses in this regard shall be accepted if they have been placed in the tender box by the closing date stipulated.

4.4 Response Submission Requirements

- 4.4.1 Bidders must submit their responses and all supporting documents in properly labelled and sealed envelopes clearly as follows:

4.4.1.1 Proposal – must include:

	One (1) hard copy, one (1) electronic copy (on disk or memory stick). No pricing information must be included in Envelope One.
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4.4.2 No proposal shall be accepted by Pelchem if submitted in any manner other than as prescribed above.

SECTION 3

6. RETURNABLE DOCUMENTS CHECKLIST

Please indicate that all mandatory documents are included in this bid by ticking the boxes in the checklist below. Responses received without all required documents will be considered invalid. Please also indicate where additional documents have been submitted to the main tender response.

6.1 Mandatory Documents

6.1.1 Bidder's Information (Paragraph 7)

6.2 Compliance Documents

6.2.1 SBD 4 Declaration of Interest.

6.2.2 SBD 5 National Industrial Participation Programme.

6.2.3 SBD 9 Certificate of Independent Bid Determination.

6.2.4 NECSA Confidentiality Agreement.

7. BIDDER INFORMATION

A.1. The following information must be completed. Failure to do so may result in disqualification.

BIDDER INFORMATION	
Bidder Name:	
Registration Number:	
VAT Registration Number:	
Bidding Structure (Individual, Joint Venture, Consortium, Sub-contractors)	
Contact Person:	
Telephone Number:	
Fax Number:	
Email Address:	
Postal Address:	
Physical Address:	

HAS A TAX CLEARANCE AND PIN BEEN SUBMITTED?	Yes	<input type="checkbox"/>	No	<input type="checkbox"/>
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IF YES, PLEASE INDICATE THE EXPIRY DATE	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
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IS A VALID BBBEE CERTIFICATE BEEN SUBMITTED?	Yes	<input type="checkbox"/>	No	<input type="checkbox"/>
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IF YES, PLEASE INDICATE THE EXPIRY DATE	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
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A.2. If bidding as a Joint Venture, Consortium or Sub-Contractors, complete the following company information.

Name of Company (1):	
Registration Number:	<input type="text"/>
VAT Registration Number:	<input type="text"/>
Contact Person:	<input type="text"/>
Telephone Number:	<input type="text"/>
Fax Number:	<input type="text"/>
Email Address:	<input type="text"/>
Postal Address:	<input type="text"/>
Physical Address:	<input type="text"/>

HAS A TAX CLEARANCE AND PIN BEEN SUBMITTED?	Yes	<input type="checkbox"/>	No	<input type="checkbox"/>
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IF YES, PLEASE INDICATE THE EXPIRY DATE	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
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IS A VALID BBBEE CERTIFICATE BEEN SUBMITTED?	Yes	<input type="checkbox"/>	No	<input type="checkbox"/>
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IF YES, PLEASE INDICATE THE EXPIRY DATE	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
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Name of Company (2):	
Registration Number:	<input type="text"/>
VAT Registration Number:	<input type="text"/>
Contact Person:	<input type="text"/>
Telephone Number:	<input type="text"/>
Fax Number:	<input type="text"/>
Email Address:	<input type="text"/>
Postal Address:	<input type="text"/>

Physical Address:	
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HAS A TAX CLEARANCE AND PIN BEEN SUBMITTED?	Yes	<input type="checkbox"/>	No	<input type="checkbox"/>
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IF YES, PLEASE INDICATE THE EXPIRY DATE	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
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IS A VALID BBBEE CERTIFICATE BEEN SUBMITTED?	Yes	<input type="checkbox"/>	No	<input type="checkbox"/>
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IF YES, PLEASE INDICATE THE EXPIRY DATE	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
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Name of Company (3):	
Registration Number:	
VAT Registration Number:	
Contact Person:	
Telephone Number:	
Fax Number:	
Email Address:	
Postal Address:	
Physical Address:	

HAS A TAX CLEARANCE AND PIN BEEN SUBMITTED?	Yes	<input type="checkbox"/>	No	<input type="checkbox"/>
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IF YES, PLEASE INDICATE THE EXPIRY DATE	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
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I CERTIFY THAT THE INFORMATION PROVIDED ON THIS FORM IS TRUE AND CORRECT.
 I FURTHER ACCEPT THAT, IN ADDITION TO CANCELLATION OF CONTRACT, ACTION MAY BE TAKEN AGAINST ME SHOULD THIS DECLARATION PROVE TO BE FALSE.

SIGNATURE OF BIDDER (DULY AUTHORISED)	DATE
<hr/> CAPACITY UNDER WHICH THIS BID IS SIGNED	